

# Sage 300 ERP

## Inventory Control

### Count on Sage 300 ERP Inventory Control

Inventory Control offers a complete multilocation inventory management system that keeps track of stock levels and processes inventory receipts, shipments, returns, and adjustments—allowing you to control inventory costs while having enough stock to meet customer demand.

### Your Challenge

If you're like many shop floor controllers or production managers, you spend a great deal of time trying to get a handle on inventory carrying costs while trying not to impact product shipping guarantees. Effective inventory management requires detailed analysis of what to order, when to order it, and where to stock it. Not to mention tracking physical inventory, returns, and detailed information on the items you carry. Currently, you are trying to manage inventory manually or in an unintegrated system. You are juggling a variety of spreadsheets while spending too much time on manual reporting and communications. Costs are spiraling out of control, while customer satisfaction is suffering, and you are losing customers to competitors.

### Your Solution

Sage 300 ERP (formerly Sage ERP Accpac) Inventory Control makes it easy for you to get control on the critical job of monitoring your inventory. With easily accessible information, you can make better business decisions about what merchandise to stock, how to price it, what to discontinue, and follow trends to determine what to market. Analyzing your inventory history gives you new flexibility to plan special pricing. All information for profitability planning and product trend analysis is readily available. Your operations will be significantly more efficient, helping boost profits, and customer service will improve dramatically, too.

### The Bottom Line

With Sage 300 ERP Inventory Control, you get efficient and effective inventory management without breaking your IT budget, straining your internal resources, or compromising on functionality. With the automated tracking, costing, and reporting—and the cost benefits of dramatically streamlined processes—you will have the insight you need to control costs and boost profits.

Enter the item's weight and weight unit of measure. Enter the units of measure by which you purchase or sell the item, and identify the stocking unit of measure.

Item Number: A1-103/0      Fluorescent Desk Lamp

Unit Weight: 1.5000      lbs.      1.000000

Alternate Item Number: A13100      Halogen Desk Light

Additional Item Information

Comes with stand and mounting bracket for wall or shelf.

Uses a 13W mini fluorescent bulb (included).

Maximum reach is 36" (91cm).

Black only.

Units of Measure	Stocking Unit of Measure	Ea.
Case	24	No
Crate	48	No
Dozen	12	No
Ea.	1	Yes

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## BENEFITS

### Powerful Inventory Control

Take control of inventory management and improve customer satisfaction while cutting costs, delivering more products on time, and optimizing your stock levels.

### Leverage Flexible Pricing

Maximize sales with flexible options for price discounts and promotions. Set up multiple price lists (in multiple currencies), multiple companies, and multiple warehouses.

### Seamless Connectivity

Easily connect with other Sage 300 ERP modules to eliminate the need for data reentry to lower the risk of errors and improve data accuracy.

### Comprehensive Reports and Inquires

Easily accessible reports and drill-downs provide detailed, summary, and exception reports to exceed inventory management requirements.

### Secure Business Integrity

Protect your most valuable asset—your data. The tight security of inventory ensures that your vital information is protected.

- Easily set up inventory items with the intuitive setup wizard and track detailed item information.



"Our old way of doing things was so cumbersome and complex that many people skipped steps or worked around the system. Now that we have an integrated system where everyone is working together and sharing the same information—we are much more efficient."

Lori Neczyk, CFO  
Alberta Construction  
Safety Association

## Small Investment. Big Return. Peace of Mind.

Discover the Sage 300 ERP technology difference! Get one unified solution on which to build your business—enabling more efficient processing, more productive people, and the ability to gain real insight into your business. Sage 300 ERP ensures your business is built on a solid foundation, providing superior architecture that gives you the power you need today with the flexibility to adapt tomorrow. Reap the rewards of a global reach solution with the breadth of functionality to support multitenancy and multinational organizations with the local touch needed for your business. Your newfound freedom of choice is supported by a collaborative ecosystem, ensuring success for the life of your business. And of course, with over 30 years of supporting businesses just like yours, Sage technology is proven, reliable, and experienced.

## Features

### Powerful Inventory Control

Organize inventory records quickly and easily with the ability to set up items and prices by entering all item information within a single item wizard. Sage 300 ERP allows unlimited warehouse locations and tracks pricing, cost, stock, and order information for each item and location. You can automatically monitor inventory status for each item and location, such as available for sale, not in stock, overstocked, oversold, on hand, on order, committed to sale/production, and transfer locations. Powerful processing features include unlimited transactions, serial/lot tracking (optional), bin numbers, multilevel bill of materials, kitting functionality, and an easy-to-use physical count process. Designed with the flexibility to meet the needs of diverse business environments, Inventory Control allows you to maintain and report on as many as eight different costs per location, including FIFO, LIFO, moving average, user-defined and serial or lot costing (optional). Handle fractional quantities to four decimal places and maintain different units of measure for purchasing, selling, and stock.

### Leverage Flexible Pricing

Pricing promotions allow you to market effectively the products you want to move through inventory to maximize your profitability. Sage 300 ERP reporting gives you the insight you need to determine what products you should promote. Integration with the Accounts Receivable module offers powerful pricing functionality that allows you to offer volume discounts, price specials, contract prices, commission incentives, and discounts for specific inventory items, locations, and customers, as well as for selected date ranges. Additionally, percent or dollar volume discounts can be set up for selected customers and customer classifications, items, and inventory classifications. Maintain separate price lists for different customer types, payment methods, regions, or currencies. You can also set up pricing based on cost plus a percentage or amount, by weight, quantity, or unit of measure and by customer type. Assign as many as five markup or five discount price levels per item and price list. You can even specify whether to always use the lowest of contract price, discounted base price, or sale price for specific customers.

### Seamless Connectivity

As a fully integrated solution, Inventory Control provides Accounts Receivable, Accounts Payable, Purchase Order, Sales Order, Warehouse Management, Service Management, and Project and Job Costing users with a complete view of inventory item status, including on-hand, committed to sales, and committed to production quantities. You can tie your inventory items to preferred vendors, sales tax keys, and general ledger accounts. With the addition of the Project and Job Costing module, you can even track project costs at the line item level on all transactions.

### Comprehensive Reports and Inquiries

You can easily monitor the activity, status, valuation, and month-to-month sales history of any inventory item including carrying costs past demand and seasonal fluctuations. Extensive reporting capabilities provide the insights you need to optimize stock levels and avoid over- and understocking dilemmas. Profit analysis of each item using any costing method and a month-by-month comparison of past pricing and sales equip you with the big-picture insights into which items to carry and which to discontinue. Standard report examples: Item Status, Item Valuation, Markup Analysis, Overstocked Items, Physical Inventory Worksheet, Slow Moving Items, Selling Price/Margin Analysis, Reorder Report, General Ledger Transactions, and more.

### Secure Business Integrity

Safe, secure, and controlled—protect the sensitive information in your business. Sage 300 ERP software assures comprehensive security at variable levels, protecting your highly sensitive data from unauthorized access or manipulation.